Sub: Project Management Consultancy for preparation of Pre-feasibility Report, DPR and carrying out Supervision work for Development of Self-Sustainable Bus Port at various States/UTs throughout the country-Reply to Pre-Bid Queries-regd.

	ler ID: 2019_NHID	T = =	T	
S.N	Clause No.	Existing Clause/Description	Queries	Reply
1.	1 of LOI (Pg No. 4)	Preparation of pre-feasibility report, DPR and carrying out supervision work for Development of Self-Sustainable Bus port at various States/UTs throughout the country	The fee estimate for the project depends upon the location of the projects as well as logistics involved; therefore, kindly provide the tentative locations of Bus Ports. We also request you to provide the total number of locations for which Pre-feasibility/ DPR needs to be carried out.	As per the policy for the development of bus ports, the State Government who wishes to develop the bus port in the respective state has to send their proposal to NHIDCL. Hence, the no. and name of the cities cannot be anticipated at this stage. However, the selected consultant would be issued separate work orders for preparation of the prefeasibility report and DPR as and when the proposal is received at NHIDCL.
2.	4 of NIT and 10 of Data sheet (Pg No. 3 and 19)	NIT: Bid submission end date: 16.12.2019 Data Sheet Date ,Time and Address of proposal for submission are: Date – 09-12-2019	The date of submission mentioned in NIT is 16.12.2019 whereas date of submission mentioned in Data sheet is 09.12.19. Kindly clarify the actual date of submission.	As per Amendment no.2
3.	12.2 A of Data sheet (Pg No. 21)	Firm's relevant Experience in last 10 years: 2. Preparation of comprehensive mobility plan for an urban area with population more than lakh	(i) Comprehensive Traffic and Transportation Studies (CTTS) have similar scope as that of Comprehensive Mobility Plans. Therefore request you to consider CTTS studies as part of Technical Evaluation. (ii) Please also consider the on-	(ii) As per RFP (ii) As per Amendment no.2
			going projects for which draft final report has been submitted or 80% of the project is completed as eligible assignments.	
4.	12.2 A of Data sheet (Pg No. 21)	Firm's relevant Experience in last 10 years: 3. Preparation of pre-feasibility studies/DPR of two Capacity Building works in the area of urban transport & planning costing not less than 15 lakhs.	We understand that the "Capacity building works" mentioned in the RFP implies preparation for Prefeasibility/ DPR for capacity augmentation of urban transport infrastructure projects such as road widening schemes, urban street designs, pedestrian and vehicular grade separators, NMT facilities, bus terminals, multi-	As per RFP



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			storied parking structures and bridges etc. Kindly confirm. In case, capacity building implies institutional reforms, institutional strengthening and training etc, the works carried out as part of CMP/CTTS involving capacity building activities shall be considered as eligible assignments. Kindly confirm.	
5.	6 of Terms of Reference (Pg No.37)	Time period for the service: 6(a). The consultants are being shortlisted for initial period of 2 years which may be increased by 1 more year on mutual consent basis.	The study period is 2 years. If the study period is extended by 1 more year then how the consultancy fees are compensated for the extension period. Kindly clarify	As per RFP
6.	Clause-6 of Terms of Reference (Pg No.37)	Time period for the service: 6 (d). Time period envisaged for the study of each Bus Port Project are as follows: (i) Pre-feasibility study: 1 month from the date of issuance of letter (ii) Preparation of Detailed Project Report: 3 months from the date of issuance of written instructions (Alternate conceptual plan report to be submitted within 45 days from the date of issuance of written instructions)	We request you to consider the following Time period (i) Pre- feasibility study: 2 months from the date of issuance of letter (ii) Preparation of Detailed Project Report: 3 months from the date of issuance of written instructions (Alternate conceptual plan report to be submitted within 45 days from the date of issuance of written instructions) Over all time period for Preparation of Feasibility and DPR – 5 Months	Time period for the service: 6 (d). Time period envisaged for the study of each Bus Port Project are as follows: (i) As per Amendment no. 2. (ii) As per RFP
7.	Enclosure I of Terms of Reference (Pg No.40)	Manning Schedule – For pre- feasibility and DPR work	DPR team should have some man-months during implementation to cover any modification in design. Therefore we request you to provide manmonths required for the DPR team key personnel.	As per RFP
8.	Enclosure II of Terms of Reference	Team Leader – Urban Transport Planner Desirable Educational Qualification:		As per RFP



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S.N	Clause No.			Description	Queries	Reply
	(Pg No. 41)	Planning		d of Transport	project experience for Evaluation for the Team Leader Position.	
9.	Enclosure II of Terms of Reference (Pg No. 41 to 46)	work For the for Experience feasibility // Urban Trequired:	ollowing k in prepa DPR and ransport eader-Urb n Transpor t al Engineer e planning	an Transport t Planner Expert	Architect, Structural Engineer and Geo-technical Engineer, involvement during execution stage is minimal. Therefore, we request you to consider only Experience in preparation of pre-	As per RFP
10.	Appendix II of Terms of Reference (Pg No.63)	Proposed Methodolog Assignmen The approach be detailed following top 1) Method surveying, d than 2 pages analysis	Approgy for pett ch and met precisely pics. dology for lata collects] and	order the strong the s	We feel the number of pages mentioned for providing the Approach and Methodology is very limited to articulate overall approach & methodology. Therefore, we request you to remove the restriction in number of pages for the Methodology.	As per Amendment no. 2
11.	5.5 of General conditions of contract	Payment Bus port	Area	Cost of	The area mentioned in Category B varies from 10- 25 Acres. We feel that the difference between the	As per RFP
	(Pg No. 102)	Category Category A	More than 25 acres	Services 1.25 times of quoted price for Category B Bus Depot	upper and lower limit of area mentioned is large and this will affect pricing the proposal appropriately.	
		Category B	10 Acres to 25 Acres	Quoted and accepted price	In view of above, upto 10 acres should be considered as base case and every 5 acres increase shall be categorized separately	
		Category C	Less than 10 Acres	0.75 times of the quoted price for the Category B	and accordingly fee factor shall be arrived.	



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S.N	Clause No.		0	
3.14	Clause NO.	Existing Clause/Description	Queries	Reply
12.	12.2 A of Data sheet (Pg No. 21)	Firm's relevant Experience in last 10 years: 3. Preparation of urban development plan at city/local area level	master plans prepared for large industrial nodes such as SEZ's,	As per RFP
13.	Minimum Eligibility Criteria Prefeasibility/DPR of Urban Transport Planning works (Pg no. 20)	Minimum Eligibility Criteria Prefeasibility/DPR of Urban Transport Planning works (including Bus Port works) Page 21 Marking Criteria	Structures i.e Skywalks in the eligibility criteria as such structures include extensive transportation and traffic analysis and forecasting even more complex in nature as compared to bus ports.	(i) As per RFP.
×			(ii) Estimated project cost for the Bus port. Is there any tentative budget envisaged for each self-sustainable bus port category wise or should it be based on purely the design intent of each project?	(ii) There is no estimated cost proposed for the development of bus port as the cost may vary as per the location and the area to be proposed for the development of bus port. Hence, the consultant needs to quote a lump sum amount as specified in the Appendix-III pg no 68 of the RFP.
14.	Clause no. 4 & 5 of Data Sheet (pg no. 18)	Document fee: Rs 5000/- (Rupees Five Thousand only) Bid Security: Rs 2,00,000/- (Rupees Two Lakh only)	We request you to kindly give an exemption for submission of Tender Fee & EMD to the consultant register under "Micro & Small Enterprises Act." Exempted Consultant shall submit a valid certificate issued by any approved body of "Ministry of Small & Medium Enterprises (MSME)" such as 'National Small Industries Corporation (NSIC)' or 'District Industries Centre (DIC)'.	As Per RFP
	Clause no. 12.1 A. Minimum Experience Required (pg no. 20)	A Firm applying for the project should have Experience of (a) Completing Pre-feasibility studies/DPR of two Urban transport planning works (including Bus Port works) costing not less than Rs. 15		As Per RFP



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S.N	Clause No.	Existing Clause/Description	Queries	Reply
		Lakh. (b) Completing Pre-feasibility studies/DPR of two Capacity Building works in the area of urban transport & planning costing not less than Rs.15 lakh. (c) Completing two Project Management Service works in the area of urban transport & planning costing not less than Rs. 15 lakh.		
16.	Enclosure-II: Qualification and Experience Requirement of Key Personnel (Pg no 41)			As per Amendment no. 2
17.	Enclosure-II: Qualification and Experience Requirement of Key Personnel (Pg no 42)	Sr. Urban Transport Planner: Desirable Education: Post Graduation in Transport Planning/ Urban Planning/Transport Engineering or equivalent	We request you to kindly consider this qualification criteria of Sr. Urban Transport Planner as under: Desirable Education: Post Graduation in Transport Planning/Urban Planning/Infrastructure/ Transport Engineering or equivalent	As per RFP
18.	Enclosure-II: Qualification and Experience Requirement of Key Personnel (Pg no 45)	Land Use Planning Specialist: Desirable Education: Post Graduate degree in land use planning/ regional planning/ agricultural planning or equivalent.	We request you to kindly consider this qualification criteria of Land Use Planning Specialist as under: Desirable Education: Post Graduate degree in Business Administration/ land use planning/ regional planning/ agricultural planning or equivalent.	As per RFP
19.	General	General		Please refer Sr. no. 1.



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S.N	Clause No.	Existing Clause/Description	Queries	Reply
			help the consultant to prepare the financial proposal.	Керіу
20.	Pg. No. 22 C. Qualification and relevant experience of the proposed key personnel for Pre-Feasibility and DPR preparation		We request NHIDCL to consider the employees who are associated with the Company as a Consultant also.	As per RFP
21.	Clause No. 1.8.1.(iii), of LOI (Pg no. 5)	by a duly authorized person holding the Power of Attorney in case of a Limited Company or a corporation (A certified copy of the Power of Attorney on a stamp paper of Rs. 100 and duly notarized shall accompany the proposal).	Being an International bidder we have General Power of Attorney in the name of Country Director certified by Singapore Academy of Law along with duly notarized endorsement by the High Commission of India, Requesting you to accept our General Power of Attorney.	For foreign firm, General Power of Attorney duly notarized endorsement by the High Commission of India, will be acceptable.
222.	Clause No. 3.2.4.(X) CV's of Key Personnel of LOI (Pg no. 10)	It may please be noted that in case the requirement of the 'Experience' of the firm/consortium as mentioned in the "Proof of Eligibility" is met by any foreign company, their real involvement for the intended project shall be mandatory. This can be achieved either by including certain man-months input of key experts belonging to the parent foreign company, or by submitting at least the draft feasibility report and draft DPR duly reviewed by the parent firm and their paying visit to the site and interacting with NHIDCL. In case of key personnel proposed by the foreign company, they should be on its pay roll for at least last six months (from the date of submission).	It is requested to remove the last paragraph and give relaxation that there must not be any mandatory clause in case of Key personnel proposed by the foreign company should they be on its pay roll. Kindly consider the same	As per RFP.



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S.N		Existing Clause/Description	Queries	Reply
23.	Clause No. 12.1 table-1, Minimum Eligibility Requirement (Pg no. 20)	Minimum experience required in the last 10 years (for past performance attach undertaking for any litigation history/ and arbitration). A Firm applying for the project should have Experience of: (a) Completing Pre-feasibility studies/DPR of two Urban transport planning works (including Bus Port works) costing not less than Rs. 15 Lakh. (b) Completing Pre-feasibility studies/DPR of two Capacity Building works in the area of urban transport & planning costing not less than Rs.15 lakh.	(i) We would like to bring your attention that in the break-up of each criteria considered the Feasibility report/DPR of Bus Port or Mass Transit System. In the view of the above we request you to please amend the clause as "Completing Prefeasibility studies/DPR of two Urban transport planning works of Bus port or Mass Transit System costing not less than Rs. 15 Lakh. (ii) Please confirm the Detailed Design Consultancy are considered under DPR Work. (iii) We have done the nos. of Underground Station in MRTS it will be considered for Capacity	(ii) The Detailed Design Consultancy will be considered under DPR Work if it's carried out during the feasibility and DPR preparation but the same would not be considered if the consultancy work was carried out during the Supervision stage. (iii) As per RFP
24.	Qualification and Competence of the Key Staff at page No. 72 to 129 – 78 to 129	Key Personnel Team Leader-Urban Transport Expert, Senior Urban Transport Planner, Architect, Structural Engineer, Land Use Planning Specialist, Geotechnical Engineer & Financial Specialist. Employment with firm: 10 marks	building works. Please confirm. We request you to please reduce 05 Marks for Employment with firm.	As per RFP
25.	Clause No. 3.2.4 (i), (Pg no. 9)	CVs of Key Persons	In the CVs format, an undertaking from key personnel is already asked for total experience in number of years. Therefore, there is no need to furnish the Experience certificates and hence, this submission should be removed.	As per RFP



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S.N	Clause No.	Existing Clause/Description	Queries	Reply
26.	Clause No. 3.2.4 (iv), (Pg no. 10)	CVs of Key Persons	In case of private organization, salary is a confidential matter. Therefore, we request to remove the requirement of pay slips as part of submission.	As per RFP
27.	Clause No. 5.6, (Pg no. 14)	Appointment of two Consultants	The selection methodology for awarding the work between the two consultants is ambiguous. Therefore, we request to share the methodology of awarding the work between the two consultants so that work distribution is undertaken in a fair and transparent manner.	As per RFP
28.	Data Sheet, Table-1, (Pg no. 20)	Minimum Eligibility Requirements	Please clarify the scope of work in "completing Pre-feasibility studies/DPR of two capacity building works in the area of urban transport and planning". Since, capacity building is not part of the scope of work for such assignments, therefore, it should not be made part of Minimum eligibility criteria.	As per RFP.
29.	Clause No. 12.2: First Stage Technical Evaluation, (Pg no. 21)	Firm's relevant experience in last 10 years	The experience of capacity building works and development plans at city/ local area level is irrelevant to the scope of work provided in the RFP. Therefore, points for work experience in "capacity building" and "Urban Development Plan at City/ Local area level" should be adjusted in work experience of "Feasibility Report/ DPR of Bus Port or Mass Transit System" or "Comprehensive Mobility Plan for an urban area". In addition, the points for specific experience (15) of Bus Port or Mass Transit System as a % total points (50) is on the lower side since the assignment is for the development of self-sustainable bus port. Therefore, the points for work experience in Feasibility	As per RFP.



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S.N	Clause No.	Existing Clause/Description	Queries	Reply
			Report/ DPR of Bus Port or Mass Transit System should be increased. Also, the parameter of population for evaluating experience of preparing comprehensive mobility plan is restrictive in nature. Therefore, this requirement should be removed.	
30.	Appendix I: Terms of Reference, Para 5.1, (Pg no. 36)	Economic analysis	We firmly believe that Economic Analysis is not a right tool to analyze a standalone self-sustainable project. Therefore, we suggest that it should be removed from the scope of work as mentioned in the RFP.	As per RFP.
31.	Appendix I: Terms of Reference, Para 6, (Pg no. 37)	Time period envisaged for the study of each Bus Port project	Please confirm if projects in all 36 states/ UTs will need to be undertaken within 3 months of date of issuance of letter. Therefore, an estimation of number of projects to be undertaken along with the size in terms of area or indicative cost should be prepared so that work load can be assessed upfront and qualification parameters and average annual turnover can be decided as per CVC guidelines.	As per the policy for the development of bus ports, the State Government who wishes to develop the bus port in the respective state has to send their proposal to NHIDCL. Hence, the no. and name of the cities cannot be anticipated at this stage. However, the selected consultant would be issued separate work orders for preparation of the prefeasibility report and DPR as and when the proposal is received at NHIDCL.
32.	Manning Schedule, Enclosure-II, Qualification and Experience Requirement of Key Personnel for Pre- Feasibility and DPR preparation work,	Team Leader- Urban Transport Expert	Team Leader should have broad experience of managing all aspects of the project including conceptual design, financial feasibility and preparation of bidding documents. Therefore, we suggest that the Team Leader should be an Engineer with Post Graduation in Management having an experience of Bus port development/ infrastructure development.	As per RFP



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S.N	er ID: 2019_NHIE Clause No.	Existing Clause/Description	Queries	Ponty
5.11		Existing Glause/Description	Queries	Reply
	(Pg no. 41)	Architect	Architects generally do not undertake Post Graduation in Planning/ Transport. Therefore, we request that the Architects qualification should be B.Arch. only with experience of Bus port development/ infrastructure development. In addition, since, Sr. Urban Transport planner has already been asked with experience in Urban Transport Planning projects, preparation of City Mobility Plans, Public Transport Studies such as Integrated Transit Corridors Planning, Integrated Transit Terminals, Mass Transit system etc., therefore, this	As per RFP
		Land Use Planning Specialist	requirement may be removed from Architect's scope. Land Use Planning Specialist is	
			not required for standalone projects. Such experts are required when we undertake master planning of large areas such as new cities/ SEZs. Therefore, the requirement of Land Use Planning Specialist may be removed.	As per RFP
		Geotechnical Engineer	Most of the consulting firms outsource the topographic and geotechnical surveys as these are undertaken by specialized organizations. Therefore, the requirement of Geotechnical Engineer may be removed.	As per RFP
		Financial Expert	There is a discrepancy in the RFP as for the financial expert, the project cost of consultancy work is atleast Rs. 100 Crore whereas for the firm, this requirement is atleast Rs. 15 lakh. Kindly correct this discrepancy.	The financial Expert should have been involved or worked in projects whose total project cost amounted to atleast Rs 100 crore.



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S.N	Clause No.	Existing Clause/Description	Queries	Reply
		PPP Expert	Since, the projects are required to be undertaken on BOT/HAM basis, the expertise of a PPP expert is mandatory. Therefore, we suggest that a PPP expert with 15 years of experience and having Post Graduation in management should be made part of the team.	As per RFP
		Legal Expert	Since, the projects are required to be undertaken on BOT/HAM basis, a legal expert is required as these projects involve legal complexities in bid documentation and bid process management. Therefore, we suggest that a legal expert with 15 years of experience should be made part of the team.	As per RFP.
		Real Estate Expert	Since, the projects are required to be undertaken on BOT/HAM basis, a real estate expert is required to assess the commercial potential of the projects. Therefore, we suggest that a real estate expert with 15 years of experience should be made part of the team.	As per RFP.
33.	Appendix-III, (Pg no. 68)	Formats for Financial Proposal	Detailed design and supervision work requirement are based on construction area and vary significantly from plots having an area of 10 acres to 25 acres. Therefore, the financial quotation should be in percentage of project cost.	As per RFP.
34.	Table 1, Point 1, sub point (a) (Pg no 20)	"Completing Pre-feasibility studies/ DPR of two Urban transport planning works (including Bus Port works) costing not less than Rs. 15 Lakh"	We request the Authority to kindly allow the bidder to claim experience for Pre-Feasibility studies conducted for Urban transport planning works including but not limited to bus port works but also MRTS, Railways, airports and subsequent land side developments related to such projects.	As per RFP



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S.N	Clause No.	Existing Clause/Description	Queries	Reply
			Furthermore, we require the authority to kindly consider ongoing projects of the Applicants for evaluation.	ПОРЛУ
35.	QUALIFICATIO N AND EXPERIENCE REQUIREMEN T OF KEY PERSONNEL (Page 44)	QUALIFICATION AND EXPERIENCE REQUIREMENT OF KEY PERSONNEL: "Post Graduation in Structural Engineering or equivalent from a recognized University or institution:	In our understanding structural inputs are ideally given by the Civil Engineer. Moreover, Structural Engineering is a highly specialized educational stream and not all companies are likely to have someone with a post graduate degree in the same. Consequently, such an expert has to be on boarded through sub consultancy. This would increase the cost of the service. We thereby request the authority to kindly allow an expert with a post graduate degree in civil engineering or construction management.	As per RFP
36.		QUALIFICATION AND EXPERIENCE REQUIREMENT OF KEY PERSONNEL: ii) Essential Experience, c) Experience in similar nature of work	We request the Authority to kindly allow the experts to showcase their experience in other Development projects related to Transport, like MRTS, Railways, airports and subsequent land side developments related to such projects apart from only Urban Transport projects.	As per RFP
37.	Table 1, Point 1, sub point (c) (Pg no 20)	Completing two Project Management Service works in the area of urban transport & planning costing not less than Rs. 15 lakh.	In our understanding of the scope of work the development bus terminal which otherwise is an Urban Architecture, can be undertaken by Project management consultants who have experience in undertaking projects within various asset classes. Hence, we suggest the authority to kindly allow applicants to claim experience for project management services offered towards construction of other urban buildings such as commercial, retail or industrial	As per RFP



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			developments.	
38.	Table 1, Point 1, sub point (b) (Pg no 20)	Completing Pre-feasibility studies/DPR of two Capacity Building works in the area of urban transport & planning costing not less than Rs. 15 lakh.	In our understanding the scope of work does not require extensive capacity building exercises. Thereby we request the authority to kindly remove this clause as this may restrict firms who don't qualify in the capacity building domain but would otherwise have a commendable experience in Advisory and project management services.	As per RFP
39.	S.No 4 of NIT (Pg no 3)	Bid submission End date (online & physical copy) 16.12.2019 (1100 Hrs)	We request the Authority to kindly allow atleast 2 (two) weeks for the submission of the bid after the issue of corrigendum.	As per Amendment no. 2

(Ashok Kumar Singh)
General Manager (Tech.)
11.12.2019